

mainsheet

AUTUMN - 2018



mainsheet

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The Official Publication of the Nedlands Yacht Club (Inc)

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Vision

NYC will be a vibrant, sustainable, responsible and family oriented sailing club encouraging juniors and families into the sport, teaching people to sail or improve sailing skills from juniors to world class sailors.

Aims

To be a sailing club, with a balance of sailing and social members, and a mix of fleets that supports people to progress to stages of development from beginners to world class sports people.

To be recognised as the premier off the beach sailing club in the Perth metropolitan area, who can boast friendly members committed to the NYC environment.

To be a well-managed and financially sound club with a membership base of 600 – 800 people.

To be recognised as a club with a culture of volunteerism and social belonging leading to excellent standards of sailing competitiveness and behaviour.

What we value

A unique culture exhibiting modesty and pride in the club.

A spirited, diverse and actively contributing membership.

Respect for difference of opinion, and willingness to listen.

A competitive and sportsmanlike racing culture.

A club open to all ages, abilities and welcoming to newcomers.

Providing a quality recognised program of sailing development.

Care for our surroundings and environment.

Financial security and sustainability.

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COMMODORE'S REPORT

Welcome to the latest Mainsheet Edition. I am very proud to announce that as part of the Yachting Western Australia's Annual Ron Tough Awards that Nedlands Yacht Club has nominated for 2017 Club of the Year. I would like to share with you an extract of our submission, which highlights our very impressive achievements and contributions to sailing in WA over the last 12 months –

INVOLVEMENT, CONTRIBUTION OR PERFORMANCE DETAILS

Outstanding involvement, contribution or performances between 1st February 2017 – 31st January 2018
(Please list in order of merit)

| Date | Event | Involvement, Contribution or Performance |
|----------------|--------------------------------------|----------------------------------------------------------------------------|
| 6-10/7/17 | Australian Schools Team Regatta | Organising Authority – 26 team, 232 sailors |
| 10-12/4/17 | WA Schools Team Regatta | Organising Authority – 14 teams, 95 sailors |
| 2-7/1/18 | Fireball Australian Championships | Organising Authority |
| 30/9/17 | Discover Sailing Day | 27 participants |
| Various | 4x Tackers 1 courses | 29x 7-12yo graduates – All new to sailing |
| Various | 3x Tackers 2 courses | 14x 7-12yo graduates – follow ons from T1 |
| Various | 5x Start Sailing Courses | 51x graduates – All new to sailing / club |
| Various | Better Sailing course -on Catamarans | 4 graduates – follow on from SS courses |
| 18/02/18 | HMAS Perth Regatta | 61 registrations – 7% increase |
| 2016/17 season | Sailing Coordinator position | Focus on enhancing sailing aspects of club |
| 4-5/11/17 | Junior Camp | Overnight camp to enhance enjoyment of sailing – inc speech by Nia Jerwood |

Whether Nedlands' is successful or not in winning the category, as a club we are certainly reaping the benefits of our focus on introducing juniors and adults alike to the sport of sailing with new members and a pool of new crew members that allows more boats to get out on the water.

On the budget front it appears that we may end the year with a slight surplus which is fantastic considering this year we have again continually improved our facilities and sustainability with new ramp, new support boat and a new 15kw Solar system to be installed in the next couple of weeks. The club has also invested in improving our policies and procedures with the engagement of HR and Employment specialists which will put us in good stead going forward.

On a sad and sobering note, the sailing community lost two of our own recently with the passing of Rob Thomas and Paul Owen during the Bunbury and Return Ocean Race. The Nedlands Yacht Club extends its heartfelt condolences to the families and friends of Rob and Paul, and our thoughts are with the members of Fremantle and Royal Freshwater Bay Yacht Clubs. The recent unfortunate events remind us all that even though Nedlands Yacht Club sails within safer waters of the Swan River there are always inherent risks in the sport of sailing and we must always be vigilant in mitigating risks by sailing to the weather conditions, sailing to our skill levels and maintaining our boats in seaworthy condition.

On the water our sailors continue to excel in the various fleets and I congratulate our Hobie 16 and National 125 sailors that won and placed at their recent State Championships. I also congratulate all Nedlands sailors for your continued support of such events and also supporting other clubs, in particular regional based clubs, either on the water as a competitor or as a volunteer organising the events. Nedlands sailors and volunteers have a great tradition and reputation for supporting sailing events held across the state.

See you on the water.

Regards,

Gavin Taylor

Commodore



REGATTA REPORT

Since we came back from the break it's been quite busy. We had the short course regatta and HMAS Perth memorial regatta in quick succession. Both of which went very well attracting good if not spectacular numbers. Both regattas were in the safe hands of John McKechnie as race officer and went off very smoothly, he has obviously come to some sort of arrangement with Huey as the weather played the game for both. Thanks to all the volunteers that make these events possible not only on water but in the club house. Thanks to all the ladies behind the scenes at HMAS Perth and those members who brought cakes in for the event. The Skates had a little reunion at the club and all got to have a marvel at the new Skate being sailed down there on the day. A much more high tech vessel than the originals made of wood.

Our training and junior fleets are both gathering momentum. The training under Graham Pennifold has grown with many more courses being run this year than last. This influx of keen potential crews and skippers is spreading around the fleets. With cruisers, 125, F11 and Hobies all picking up new members of their classes. This is the main strategy to grow member numbers and it's starting to show results.

One thing to remember is that those that do a start sailing course have membership for that season, so picking up these people as crew means they don't have pay again that season! So, don't be reluctant to pick up the keen start sailing people.

The juniors are doing well, the number have fluctuated a bit this season but seem to have come back strongly with an influx of small people into the Optimists and F11. The club will also use the training Hobie 16's with juniors at some point, we have procured 3 old main sails and will cut them down so the Juniors can get into having a go at a Hobie. We have also kicked off our second Hobie 16 sailing course which is great.

Members duties and volunteering. Remember we need to help each other run the club on Sunday and during the rest of the year. Members are asked to do at least two duties a year. We have this season skated very close to the edge of not running Sunday sailing on several occasions. Next season when you renew your membership you will be required to submit duties you are prepared to undertake and the dates. At Busy Bee's there will also be a sheet with all the potential dates out for you to nominate duties. This will form the basis of the yellow book and Dutyman for the coming season. With Dutyman because of its flexibility we have not relied on just selecting a date and duty and naming someone, we have largely let them pick their own duties and dates. This has resulted in 80 odd people doing duties often multiple times and 214 that haven't done any. If you're not in the 80 please log on and help. [Dutyman Link](#). The Traveller email has carried tips and tricks for Dutyman and a link so there has been plenty of information put out there. At the club we have at least one sometimes two laptops that can logon to Dutyman please ask the Management Rep if you want to logon and have a look.

Glenn Fairey

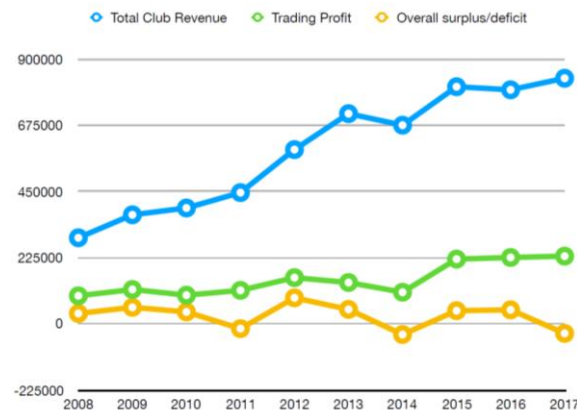


FINANCIAL MATTERS

In going back through the past Annual Reports from 2008 to 2017 a number of financial facts emerged. Although audit reporting has changed and made some comparisons difficult the following makes for interesting comparisons.

The annual revenue over this period has increased from \$292,914 in 2007/2008 to \$834,997 in 2016/2017 with increases every year apart from a dips in revenue in 2013/2014 and 2015/2016.

Revenue and Profit 2007/2008 to 2016/2017
(Source: Annual Reports)



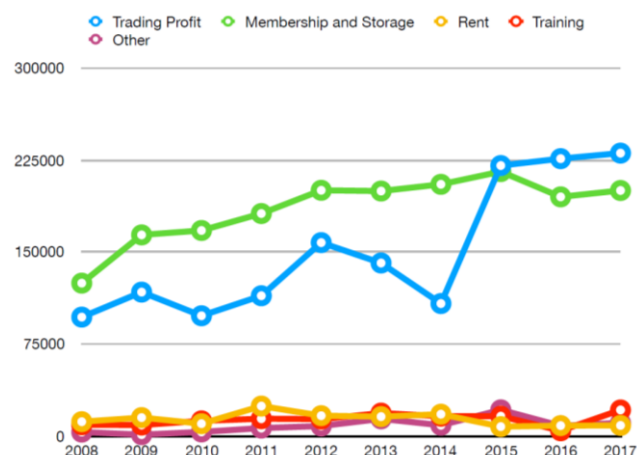
Note: Years shown in the graph refer to end date of our financial years which run from May to April.

The impact of trading profit on overall revenue is obvious. The dip in 2013 and 2014 reflects costs associated with events, particularly purchasing costs. This was turned around by engaging more diligently with product providers in 2015 resulting in improved profitability.

The 3 deficit years resulted from different causes. In 2011 it was due to a major expenditure on sewerage half which was supported by a levy that had run up to the end of the 2009 financial year. The other half coming out of the overall revenue for 2010/2011. This was a budgeted deficit. The deficit in 2013/2014 was a clear reflection on a trading downturn.

The deficit last financial year coming largely from a wages claim from employment of a bosun needing to meet the strict employment rules now in place. Previously we had paid a stipend and provided accommodation. This is something we will not be able to do into the future. We now employ 2 full time permanent staff members and number of casuals including a bosun and training coordinator. Our wages bill is now \$290,000 per year with all of the add ons and management requirements including increasing industrial relations requirements, insurance etc.

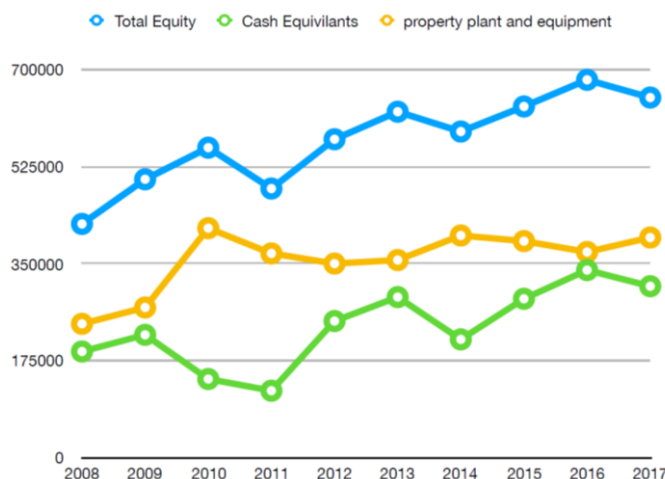
Comparative Revenue Sources 2007/20 to 2016/2017
(Source: Annual Reports)



The above demonstrates how important our trading profit is to the financial viability of the club. The two major sources of revenue are now clearly trading profit, membership and storage. The importance of events is central to our financial future. It is also important to recognise that our office staff have increasingly taken on more direct input into broader activities such as Mainsheet, and with the employment of the training coordinator operational responsibilities for on water matters.

The final graph shows the position of our cash reserves and overall equity (net value of our assets) from 2007/2008 to 2016/2017.

Assets and cash Reserves
(Source: Audited Accounts)



As would be expected the two variables closely follow the same trend as cash also constitutes part of net assets. The trends in property reflect depreciation, capital expenditure and maintenance to plants and equipment. To better balance our future and maintain our ageing infrastructure the committee is planning to move to a 5 year plan with a projected forward estimate of revenue and expenditure. This is important to overcome the club getting major expenditure surprises. When looking at our cash position it must be remembered that it contains an amount of \$41,440 that cannot be drawn on as it is a bank guarantee to the State Government for the waterbed lease.

Brian Wooller
Hon. Treasurer
March 2018



2017-18 PRESENTATION DINNER

Saturday
5th May '18

5pm- 10pm

\$40pp Adults

\$25pp Kids

12 & under

Includes a complimentary drink
on arrival for members who pre register
and pay before the night

Stand up, mingle, fast paced and fun evening
celebrating another successful sailing season!

What's on?

5-6pm happy hour with a selection of discounted beverages

Presentations start at 6pm sharp

Prizes, Presentations and the bar will be open all night!

Gourmet BBQ Dinner with lamb cutlets, tiger prawns
and sirloin steaks and finish off with a gourmet
dessert grazing station

Live Acoustic Musician, Photobooth and Games to entertain

How to book your place:

Register online through

www.nyc.org.au/register-for-an-event

Remember that payment of your tickets in advance
scores you a complimentary drink on arrival!!

Pay now via bank transfer:

BSB: 016 484 / ACC: 429 724 669

*Please state full name in transfer title



SAILING COORDINATOR

Well, another season is drawing to a close. When this mainsheet is sent out, we will have 4 or 5 consistency races left. Just enough heats to make a difference if you are in the running for a podium position.

We have had a good season from a Sailing Coordinator point of view. The 2 short course regattas ran well with a few visiting boats. HMAS Perth was a success with more boats this year than last. We have had some feedback from handicap starts that we at Regatta will take forward into next year. We ran a heat of the SpaceSailor 22 state championships in early January. We ran a very successful National championships for the Fireball association over the Christmas break

Over March the Cruisers visited Perth Flying Squadron and Claremont Yacht Clubs for their respective invitational events. We hope to draw on this good will to see more boats visiting Nedlands for our invitationals.

The Start Sailing and Better Sailing courses have been great for the club. We are in the middle of the 4th Start Sailing course and the 2nd Better Sailing course for the season. As I have noted throughout the year, these courses are a great pace to find a crew if you are looking for one. The participants are all willing to get on boats after their course.

The success for this season has been the Junior training group. The Tackers courses run over October and the Christmas break introduced the club to a number of Juniors that have stayed on to train and race with the club. It is normal to see 8 Optimists and 3 Flying Elevens on water on a Sunday morning. Let's hope that we can keep this interest into next season.

There is plenty of work to be done over the Winter break. Season 18/19 race calendar to be completed, the WA State Schools Team championships and plenty of maintenance on the training fleet over the Busy Bees.

Enjoy the last few races of the season, and I hope your winter pursuits don't distract you too much from sailing.

Looking forward to seeing you on the water,

Graeme

NATIONAL 125'S

Hi, everyone,

January-March has been quite a busy time with six boats from NYC at the Rumble in the Reach at EFYC, 7 boats at HMAS Perth Regatta where we welcomed

sailors from East Fremantle, South of Perth and Royal Freshwater Bay yacht clubs totaling 14 boats. Winds were moderate, and everyone enjoyed the regatta.



There has also just been the 37th 125 National State Championships at Port Bouvard on March 3rd and 4th with 3 boats from NYC. There were 20 boats in all from 10 yacht clubs represented; including Esperance, Bunbury, Mandurah and Hillaries. This is a first for the 125's holding the regatta in March long weekend and combined with Port Bouvard Pelican regatta with great hospitality turned on by Port Bouvard. Light winds delayed the start until a strong south westerly on the Saturday with a fading easterly on the Sunday morning. Going Gonzo originally from Nedlands now at SoPYC took out the Championship with our own Consuming Passions the consistency. While the Seaton Trophy for Competitors Spirit went to LetsaGo: Ethan Rowcliffe, Jeremiah & Vaughan Webb from NYC.

Melanie Seaton

HOBIES

The 2017-18 sailing season seems to have flown by – we would have preferred it to have blown by(!) but like all sailors, we have to take what we get.

This season has been characterised by the consistency of the racing with most of the fleet being reasonably even. This is evidenced by the recent State Titles in Geraldton which were sailed in challenging conditions with racing halted both days by excessive breeze – and on second day, mid race!

Congratulations to Cam and Suzie winning the Open, and Rod and Lucy winning the Grand Masters.

There is a proposal to hold the 2019 State Titles at the Nedlands Yacht Club in an effort to encourage everyone with Hobie at the club, and beyond, to participate. Our goal is to have 40 boats racing as preparation for the Hobie National which will be held in WA later that year.



Boats ready to head out at the State Titles at the Geraldton Yacht Club.



The Bateson's displaying typical British humour at the 'Thai' night in Geraldton.



Winners are (mostly!) gridders.



Stu Dog (woof!)

CLOSING DAY FUN SAIL!

Sunday 29th April 2018



08:30-10:30- Kicking off with a delicious brekky BBQ hosted by your flag officers!

Adults- \$10pp & Kids 12 and under \$5pp

09:30-12:30- Giant Slip and Slide!

10:30-12:00- Le-mans off the beach racing with live spectator commentary

13:30- Section FUN RACE- Crew become the skippers!

REGISTER ONLINE FOR BREAKFAST:

<http://www.nyc.org.au/register-for-an-event/>

ADVERTISING WITH NYC

As you may have seen, in recent times we have had some advertised spaces within the weekly Mainsheet Traveller. Would you like to advertise your business to 400 NYC members on a weekly basis for the low price of \$25 for individual weeks, or \$75 for a 4-week run?

This cost-effective advertising option is a great way to promote your business and gain like-minded clients.

All you need to do is provide an 800x600 pixel image and a small blurb and we are ready to go!

With 6 weeks left of Mainsheet Traveller for the season, now is your chance to snap up a great deal! Contact Jacinta at events@nyc.org.au for further information.

EVENTS

Summer always sees a very busy season packed with weddings, Christmas parties and a number of expo's and open nights. It was an exciting time for the events team, bringing a new supervisor on board to assist in providing the best experience we can to our events clients. As you can see from all of the incredible pictures, NYC weddings and events really are something else!

NYC hosted Perth's first LGBTI supportive YES Wedding Expo on 18th January which was a great success. We followed it up with a 2-day exhibition at the eBridal expo and then an open night here at NYC on the 16th February.

Looking forward, March is looking to be our busiest month this year, averaging 1 event every 2 days with 15 events in 31 days. Then we begin winding down the wedding season in April with 5 events and then getting ready for May and the Presentation Dinner.

Speaking of the Presentation Dinner we have a fantastic night planned, and entertainment from an award winning West Australian artist who has played with acts as diverse as Carole King, KD Lang, Diesel, Kate Ceberano, The Black Sorrows, The Audreys, Delta Goodrem, Marcia Ball and Art Garfunkle. Nathan has also performed at various national and international festivals including, South by Southwest festival in Austin Texas, California Music Festival, and Australian festivals the Big Day Out and Blues at Bridgetown.

With a swag of awards under his belt - including West Australian Music Industry Association awards for 'Best Male Vocalist' and 'Best Guitarist' - Nathan Gaunt will be rocking our socks off on the night! So don't miss out!

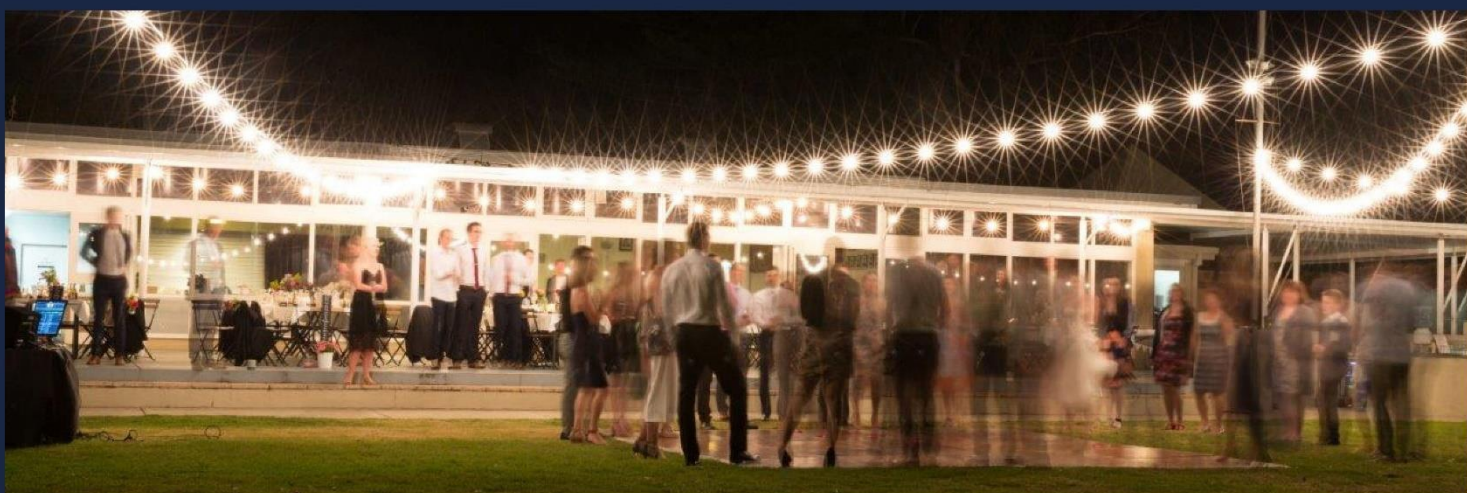
Additional to Nathan's vocal talents we will also have a delish grazing table to begin the evening with a happy hour special on drinks before we kick off our presentations. After awarding our volunteers and sailing champions, a BBQ dinner will be cooked up for you outside with a scrumptious menu of sirloin steak, frenched lamb cutlets, Atlantic salmon, tiger prawns and a variety of delicious salads. But don't fill up on dinner as we present a landscape of sugar and delights in a dessert grazing station to treat yourself with and fill up on sugar before hitting the dancefloor. The Photobooth will again be back this year after a huge success and a number of hilarious photos last year.

Get registering and don't forget to pay prior to the night to score yourself a complimentary drink on arrival. BUT only to those who register and pre-pay before the 4th May!





READY TO HOST YOUR NEXT EVENT



BIRTHDAYS, ENGAGEMENTS, CELEBRATIONS,
CORPORATE EVENTS AND WEDDINGS

www.nyc.org.au/functions
events@nyc.org.au / (08) 9386 5496
