

mainsheet

SUMMER - 2017



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The Official Publication of the Nedlands Yacht Club (Inc)

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Vision

NYC will be a vibrant, sustainable, responsible and family oriented sailing club encouraging juniors and families into the sport, teaching people to sail or improve sailing skills from juniors to world class sailors.

Aims

To be a sailing club, with a balance of sailing and social members, and a mix of fleets that supports people to progress to stages of development from beginners to world class sports people.

To be recognised as the premier off the beach sailing club in the Perth metropolitan area, who can boast friendly members committed to the NYC environment.

To be a well-managed and financially sound club with a membership base of 600 – 800 people.

To be recognised as a club with a culture of volunteerism and social belonging leading to excellent standards of sailing competitiveness and behaviour.

What we value

A unique culture exhibiting modesty and pride in the club.

A spirited, diverse and actively contributing membership.

Respect for difference of opinion, and willingness to listen.

A competitive and sportsmanlike racing culture.

A club open to all ages, abilities and welcoming to newcomers.

Providing a quality recognised program of sailing development.

Care for our surroundings and environment.

Financial security and sustainability.

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COMMODORES REPORT

Welcome to the Summer Mainsheet edition. Whilst the wind has been slow to build up this season this is in stark contrast to our Training Programs which have hit the ground, or should I say the water, running. The slow build up of wind have also provided ideal learn to sail conditions and as the new sailors increased their skill levels so did the breeze.

Already this season we have conducted our first Catamaran Training, conducted tackers training course over the October Holidays, conducted Junior Camp, conducted an Adult Learn to Sail course, commenced our second Adult Learn to Sail Course, and we have just completed our very first School Learn to Sail Program with 8 Students from XXIII College.

The club and members are already experiencing the benefits of our training programs and it is most pleasing to see that many of our Hobie skippers that have not been able regularly sail in previous seasons due to a crew shortage are now once again enjoying their racing every Sunday. The Cruisers are also enjoying the benefits with all learn to sail participants wanting to race on a Cruiser in the afternoon been given a ride and additional training.

Our short course regatta continues to go from strength to strength with very close racing including between the various fleets. One of the most impressive sights of day was having 4 Trimarans all on starboard tack steaming down the top mark.

The Management Committee's focus over the last period has been implementing 7 new policies and procedures for our employed staff including a new Code of Conduct and a Discrimination, Bullying and Harassment Policy to bring the Club in line with Community and Member expectations that reflect the values and behaviours and will better protect our staff, members, volunteers and guests. Over the next period we will commence reviewing our Constitution and By Laws to ensure that these important club documents also reflect the values of being a welcoming and inclusive Club for all.

I would also like to take this opportunity to thank and acknowledge several Members that continue to go above and beyond to improve our facilities that benefits all Members and Guests of the club. The following is just a brief overview of time and skills volunteered so far this season that helps maintain our costs whilst improving everyone's experience at the Club –

- Ramp Upgrade – thank you Ron Stokes, Don Mullaley and Greg Hill for your efforts in facilitating this critical upgrade. New and improved ramp will be installed by mid-December;
- New Jinker – thank you Nick Clayton and Matt Philston for the extensive and very professional setup that allows all moored boat users the ability to use a Jinker which is fully adaptable to fit all hull shapes and sizes safely;
- Irrigation Upgrade – thank you to Rod Hodgkin and Trevor Hughes for repairing the irrigation system that passed across our club's driveway. In blazing summer sun that cut through the bitumen and then installed several service conduit ducts that not only solved our irrigation but also provided for future conduiting of other services;
- Hobie Marriage – thank you Glenn Fairey for partnering up a Skipper and Crew every week that has allowed many more Hobies to get out on the water each Sunday.

See you on the water.

Happy sailing

Gavin Taylor

Commodore



REGATTA REPORT

The start of the season sailing wise has been a pretty mixed bag for weather. It took a long time for the Freo Doctor to start making house calls, but we finally got there in the last few weeks and had some really good sailing. The short course regatta usually doesn't seem to be on days that have normal summer weather patterns. This time however the stars aligned, a gusty sea breeze was in place for the competitors to work with. When the wind is good and the race management is working well (thank you Mr McKechnie and the volunteers) the short course is exciting and lots of fun. One thing it probably also highlights is that you must know the rules and be very vigilant. With large numbers of boats in close proximity a lot can go wrong very quickly as a few boats found out.

The Sprint Series has finished as of Friday 1 Dec. It was well attended for all 3 Friday's and bit of fun was had by all. Remember to put it in your diary for next year. The three training Hobie cats are available for this series (just like the club pacers are) so get in early if you're from another fleet and want to give the Hobie guys a run for their money.

Our sail training has been forging ahead. With Start Sailing (Pacers) and Cat course out of the way from the start of the season we rolled immediately into another Start Sailing course to get it in before Xmas. Thanks very much to Robin Dinsdale who ran the cat course as a volunteer. The course was a success despite finding out that boats left for years in the open need a lot of maintenance! Thanks to Andy Peryer for his help getting the training boats up to speed. In the new year we will be moving the start of time of junior training back to 10am. This is to shorten the training time in the morning so it's not such a long day. We will also change training focus to providing the skills to participate and finish club races in the afternoon.

This training activity is providing a pipeline of new members and crews for all the clubs fleets 125's, Cruisers and Hobies. The important part of this training is at the end. The transition from training participant to club member and onto club racer is the most important step and that's where we can all help. It is very important that people who want to get further involved in the club and get out sailing and racing get a chance to get out there. Graham Pennifold the Sailing Co-ordinator and myself can help match up new people with boats. The thing we need most is experienced skippers out there racing. In a few short weeks we have filled up all the available crewing positions in the Hobies and have to rotate people around to give them experience. If you are hesitating to come down and get out racing because you don't have crew, please talk to Graeme or myself and get back into it. Remember the consistency series (handicap results) is out of your best 15 races.

Glenn Fairey

Vice Commodore



FINANCIAL MATTERS

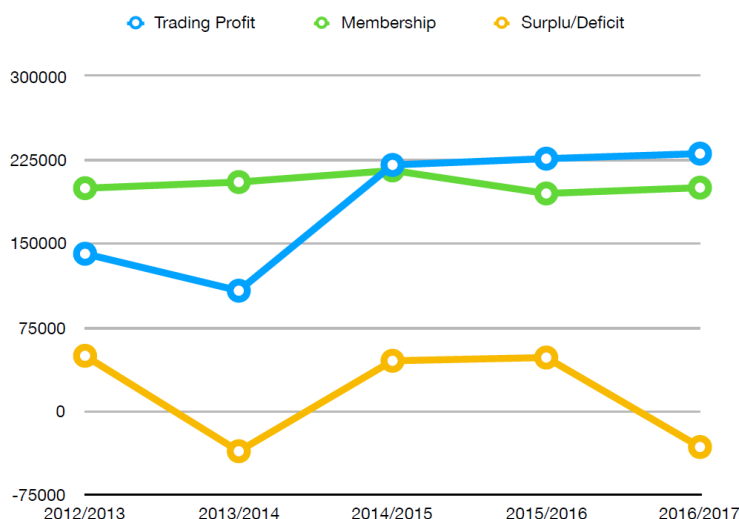
Since the 2014/2015 financial year for Nedlands Yacht Club (our financial year runs from May to April) we have relied heavily on profit from our function activities. The growth evident in the chart below is due to a concerted approach by management through the employment of a dedicated staff member. This has allowed growth in the use of the club for this purpose. The profit in functions now exceeds the totality of membership and storage fees.

There has been a plateauing of functions profit which indicates to some extent that we reached our potential early and now rely heavily on a steady growth into the future. We are limited in our capacity and it is worth noting that the high season for functions coincides with our sailing season. This quite naturally impacts on opportunity cost as sailing is our priority activity. There are a few things worth noting about functions. We have increasingly become reliant on weddings, there has been a dramatic decline in Christmas functions with discretionary spending decreasing due to economic decline and the “belt tightening” of many of the large corporations. We have seen a number of late cancellations over the past 2 years. The recent possible change to the marriage laws could prove a windfall for the club. We have been able to maintain reasonable membership fees because of the growth in functions.

Our recurrent expenditure has grown particularly due to staff growth and our need to meet all of the modern requirements of industrial law. As can be seen by the accompanying graph our overall surplus/deficit has fluctuated over the past 5 years. Our largest surplus coinciding with a low revenue year in 2012/2013. This was also a low expenditure year. Since then we have embarked on capital development with foyer, asbestos removal, upgrading of our essential infrastructure through replacement and purchase of support boats etc. We are now looking at an upgrade of the second launching ramp. We have also made an investment in a sailing coordinator which will continue as an ongoing cost.

We will need future long-term planning as our internal budgeting is now quite tight. We have often incurred unexpected expenditure, this largely contributed to the 2016/2017 deficit. This year (2017/2018) may also return a small deficit which will need some strong controls on expenditure to avoid. We will be moving to at least a 3 year budget planning cycle which should overcome some of the fairly large swings between surplus and deficit. We also need to concentrate on membership recruitment and retention.

Comparison Chart of Functions Profit, Membership/Storage and Surplus/Deficit: Source Audited Annual Statements.



Brian Wooller
Hon. Treasurer
August 2017



SAILING IN COMPANY

The Sailing In Company group are well in to their program for season with a few picnic cruises and an excursion to Carnac already completed.

The trip to Carnac on the 5th November was only attended by one boat, so the “in Company” part of the trip was limited to the crew I had on board. Good company none the less. We left my mooring in Claremont bay at 8:30 for a lively sail down river in a good, strong Easterly breeze. An early start was decided upon to catch the slack tide at the bridges before the upstream current picked up too much. It also helped to avoid too much power boat traffic for the mast drop and bridge transit.

Soon we found ourselves in the harbour, fully rigged and with no other obstacles before us but the beautiful ocean. The Easterly was still blowing at around 20 knots, so the trip to Carnac was a shy run with just the Genoa flying. We cruised along comfortably at 6 knots, but a SE quartering sea had us rolling, causing a bit of discomfort amongst the crew. Eventually the wind died a bit, so the main went up. This also helped steady the boat and made for a more comfortable trip.

After a very quick transit we arrived at the Carnac anchorage, but the swell and Easterly breeze made it look unappealing, which is probably why we were the only boat there. We dropped anchor anyway and decided to ride it out. It was the right decision, as the wind continued to drop and the sun came out and the beauty of nature filled our senses. After a while the stinkboats started to arrive and provided great entertainment as they displayed their inexperience with anchoring techniques. Many skippers fumbled multiple attempts at setting the anchor, and many boats showed the marks of anchor chains as the anchor was dropped while the boat was still running ahead. After the show we settled down to lunch, a few drinks and a pleasant swim. We walked along the beach to check out the slumbering seal and get a glimpse of the island. A misguided litter collection was short lived – not all things that look like discarded rope is actually rope. Especially on a Tiger snake reserve! After that close call a retreat to the boat and sleep was in order.

The wind had completely vanished when it was time to head home. We managed to sail most of the way to Fremantle, albeit a little slowly. Eventually the engine was fired up and we motored the rest of the way back to Claremont. I’m looking forward to some warmer weather and longer days so we can get some real cruising happening. I’ll be keeping an eye out for you all on the water.

Mike Roberts

N10

Honey Bee



NATIONAL 125'S

What a start to the season with the number of boats at NYC on a Sunday averaging the sum of the class name!

The season open day started with virtually no wind and was interesting with boats drifting around in a shortened 1 triangle easterly course.



Then three weekends ago things heated up with the usual summer conditions and 20-25 knot South-westerly testing the skills of sailors, particularly the newer sailors having some difficulties staying upright but persevering and finishing the course. The reaches were awesome with water spray going everywhere and Rage taking off and blitzing the field.

Two training events have been held with a rigging and on water day in September and a training morning on spinnaker work both run by the Association President Andrew Tailor. These were both well received by sailors and should make them more confidence and see the NYC fleet get more competitive.

Velocity is going well as is Kuno, with new comers Fundamental and Consuming Passions showing some genuine and consistent improvement and the boys on Lets a Go and Grumpy Cat taking on the challenge.

Spinnaker Training at NYC

The 125's have started the Robb Webb Traveller Series visiting other yacht clubs throughout Perth. Maylands was first with six boats at Maylands Yacht Club all having a great days sailing in flukey 5-8 knot Easterly winds. An interesting spot to sail around with scenery including the New Stadium, Ascot Race Track and the Maylands Golf Course! Finding the right side of the course was all important with 3050 Consuming Passion (Monika and Annika) picking it and helped by a final leg breeze change to come second. Of course AT won. Other events in the series were MOFSC and Port Bouvard where we will hold our states in March.



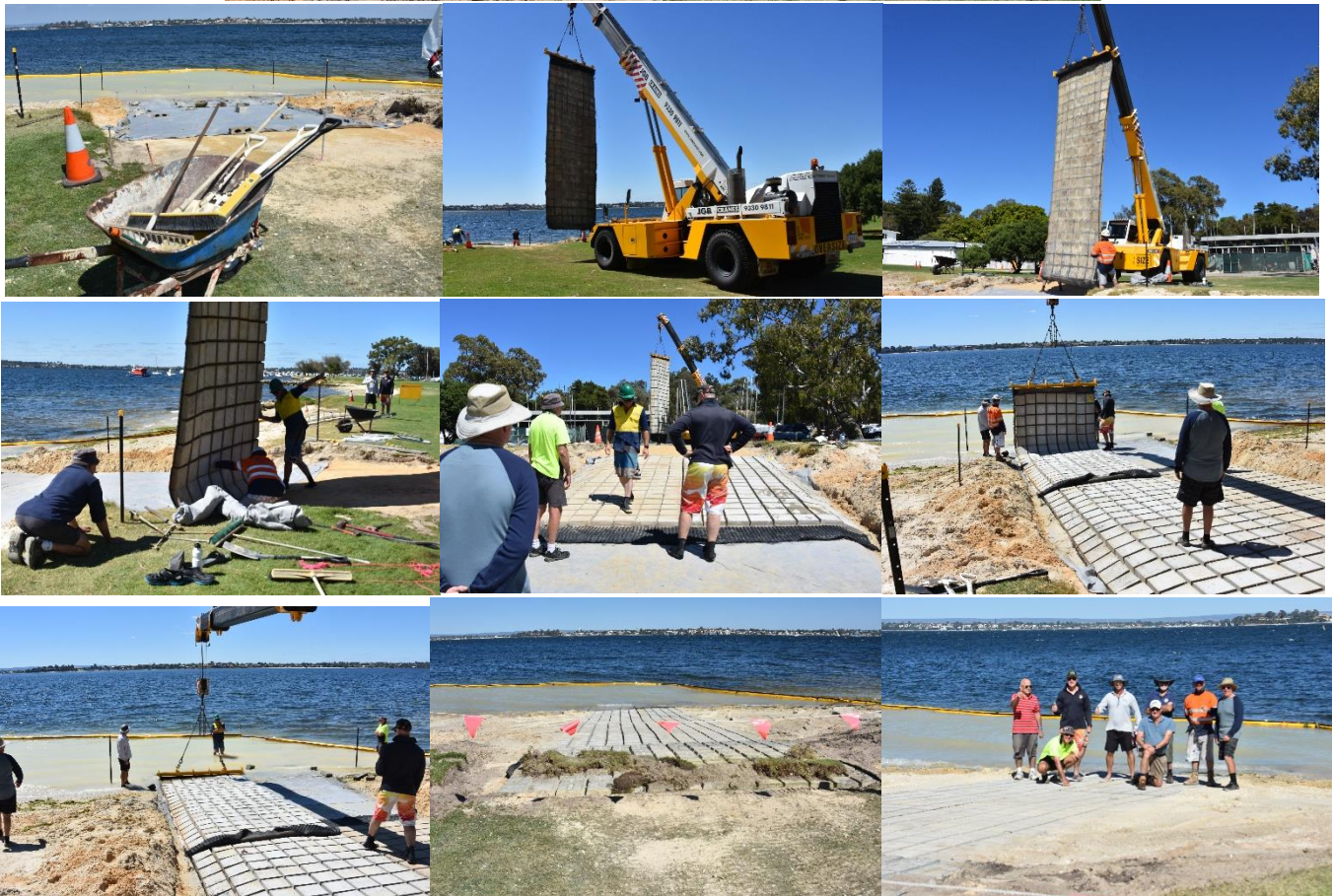
Finally, we wish Gavin a speedy recovery and hope to see him back sailing with us soon.

Melanie Seaton

DISABILITY RAMP – STAGE ONE

A number of volunteers put in a **week's** hard work to lay down stage one of our new disability ramp early December. As you can see here there were cranes, shovels and a lot of hard work put into laying down the fleximats as part of stage one.

Thank you to all our members who volunteered their time last week, without members like you we just couldn't be who we are!



JUNIORS

This spring the juniors at Nedlands have been pretty busy. Camp was a great success this year, with almost a dozen kids staying over for the night. Moana proved to be a great choice of movie although the resulting sing-alongs reminded me once again why we must never start a NYC choir. That Sunday the campers took part in an entertaining game of Opi soccer during the course of which it was discovered that Opis and me do not mix very well.



On the 5th November Annika, Sophie and Monika took our 125s over to Maylands to take part in the Mud Classic. Annika and Monika were ecstatic to come second overall, beating Gavin by less than a boat length. Sophie and Brian on *Hello...Goodbye* were less fortunate, running aground near the Maylands buoy. Luckily they got off uninjured and continued on to finish the race, coming in 6th place.

Training is going well, with *Consuming Passion* and *Velocity* frequently out on the water. Sophie is becoming more skilled on the harness and Ruby and her crew are also improving. Lately Annika has been taking *Matjala* out as well, making for a solid fleet of training 125s. On the Flying 11 front it was brilliant to see so many boats out during the short course regatta- with so many boats in such a confined space it was very brave to go out.

This season, Virginia has graduated to Hobies she's currently drifting between skippers but overall is doing quite well.

This Saturday Annika and Monika will be heading down to Port Bouvard to take part in the Crab Classic as part of the Traveller series. Hopefully they will retain our toes!

Currently all juniors are looking forward to the rapidly approaching school holidays and the sleep that comes with them.

Monika the Junior Scribe



SAILING COORDINATOR

No more racing days until Santa brings presents to all those sailors that have been good through the year. I am not holding out any hopes...

The season has got off to a great start. Some close racing in all fleets with a good variation in sailing conditions.

It has been a little quiet from the Sailing Coordinators point of view. We have had 2 invitational events being Opening day and the first Short Course Regatta. Both have had interest from a number of fleets, but unfortunately things have not panned out to have extra fleets join in. Our next invitation is the Marathon on 17th December. All NYC fleets are joining in this year, with the Hobies racing the Cruiser course and the 125 running a "Back to the Future" course including the long windward leg to Lucky bay. These races are invitational events, so if you know of anyone wanting to have a go sailing at Nedlands, then direct them to the NYC Web Page for information on how to join in the race.

The Junior Camp is a distant memory. The kids had a great time. Saturday was a mild day with plenty of on water time. Sunday morning saw the Juniors out on Hobies. Thanks again to the Hobie section for their involvement. The highlight for me was the talk by Nia Jerwood.



From a training view point, we ran our first Better Sailing course on Hobie 16's through Oct and Nov. The sailors all reported that they enjoyed the course and learnt a lot about sailing cats. A couple of them are crewing within our Hobie fleet.



Similarly we have finished our first Start Sailing course with 10 students, 5 of whom we have seen back at the club since the end of the course. We are in the middle of our second course with 7 students. These sailors are a great place to go looking for crews. If anyone is looking for crew, please let me know and I can get you in contact with these students.

We have also run a Start Sailing course mid-week for a local high school. This has also gone very well and is a great use of our resources that sit idle during the week.

Looking forward, we are hosting the Fireball Nationals from 2 to 7 January. There are still some volunteer positions vacant for this regatta. If you want to help, please let myself, Julia or the office know.

HMAS Perth will be upon us before we know it and then we will flow into the WA Schools Team Racing in April. Again, volunteers greatly appreciated for both events.

Hoping that you all have a joyful and safe holiday season. Looking forward to seeing you all on the water.

Graeme..

HOBIES

They say pictures are worth a thousand words - which is just as well!

The season started as every season does with the vagaries of spring breezes in Perth – either too much or too little. We continue to have a fleet comprised of some of the best Hobie sailors in the world plus many very good sailors who are nipping at their rudders (probably, dragged up by top ones). In this competitive environment, we also have a sizeable number who are, understandably, greatly improved from last season – which has led to a large, competitive and growing fleet who are enjoying their sailing (even if they can't stand up afterwards).



The crew of the On a Roll after racing, demonstrating which one has the superior stamina.



Is there a better sight on the water in the world, anywhere?

Stu Dog (woof!)

NEED TO SELL YOUR BOAT?

Don't forget that you can also advertise your boat for sale on our website! You can either pop a flyer up on our noticeboard on the front of the Sail Training Centre (see below)



or you can head to nyc.org.au and follow these simple instructions

SELL YOUR BOAT: Hover over the **Sailing** tab along the top header and scroll down and click on **Noticeboard**. Select **submit listing** and click on **sell your boat/item**. From here fill in the listing form, attach an image of your boat and submit! That will automatically upload your boat to the website.

Once you have done this you can also email Jacinta at events@nyc.org.au a complete poster to pin up on our noticeboard for additional advertising.

SEE WHAT'S FOR SALE: hover over the **Sailing** tab along the top header, scroll down and click on **Noticeboard** and then select **current listing** and go from there.



AUSTRALIA DAY

Each Year we host an Annual Family Friendly Australia Day fundraising event to assist the Club in maintaining facilities and to go towards our fundraising goals!

This year is our **6th Annual Australia Day Fundraiser** to be held on Friday 26th January 2018 from 4pm-9pm.

Bring your family and friends down to Nedlands Yacht Club for an interactive day of sun, sand and water. Picnic on the foreshore and enjoy catering from our Galley and some of Perth's best food trucks as well as the Club bar serving drinks to keep your thirst quenched. You can pre-order a BBQ pack which consists of 2 sausages, a steak and salad for \$15 and cook up your lunch on the BBQ's with mates.

We will have a slip and slide and games to keep the kids entertained for the afternoon while you relax and enjoy our views before the fireworks kick off.

As members you will be eligible for members priced drinks. To get your discount drinks you **MUST** present your members card at the bar! If no members card is presented you will unfortunately pay full price for drinks! This is a new rule this year as we have so many members of the community attending each year, we need to capitalise on the fundraising opportunities.

If you haven't got your membership card contact Alison or Terry on (08) 9386 5496 or email info@nyc.org.au to organise one quickly!!

We look forward to seeing you on Australia Day to celebrate. Don't forget to register your attendance at <http://www.nyc.org.au/register-for-an-event/>



EVENTS

Heading into Summer the events team are getting ready for a very busy season with a summer packed with weddings, Christmas parties and a number of expo's and open nights. It is an exciting time for the events team, bringing a new supervisor on board to assist in providing the best experience we can to our events clients.

The summer season is booking well with 43 events booked from December – March whilst breaking for Christmas, NYE and the Fireballs Championships. Whilst we are looking to keep ourselves busy with events, Christmas was certainly quieter this year in comparison to last year which is partially due to the current economic downfall but also due to the



fact this year we didn't host a 1500-person Christmas party. In an attempt to make up for the down turn of revenue from not hosting an event similar to this I launched a Christmas Pop Up Venue space to host multiple events at one time.

This space was created to accommodate smaller events that enquire with us which find the usually NYC cost prohibitive. It was also created in an attempt to utilise our offering and create a greater revenue. An additional strategy was to host breakfast/lunch events and then host an evening event afterwards to best utilise the time we have in a day. We have a couple of dates booked where we have multiple events and then there was often a quick turnaround between event's, but we managed to successfully changeover from one event to the next.

On top of this, we are also planning Perth's first LGBTI supportive Wedding Expo on 18th January, showcasing at the 2-day eBridal Wedding Expo from the 20th January and then we are hosting an Open Night on 16th February. Our marketing campaign for the YES Wedding Expo and our NYC Open Night are similar and these are some of the materials we are promoting with.



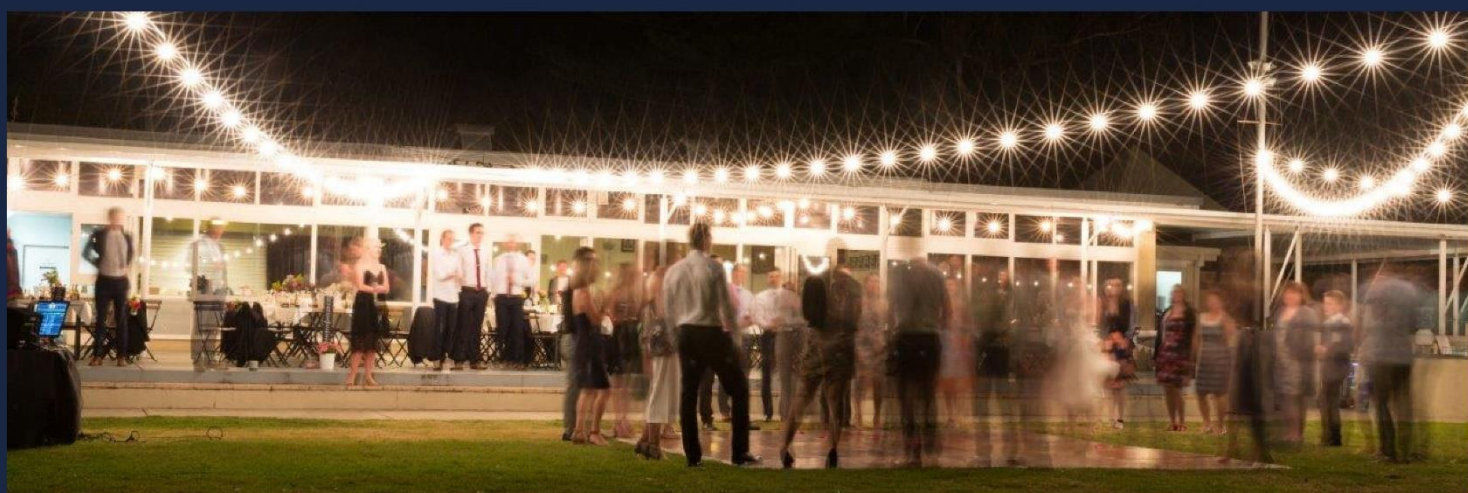
Even with December weekends looking a little spacious the beginning of 2018 is looking jam packed all the way up to mid-April. We are still getting lots of enquiries for early 2018 with same sex couples eager to get married as soon as possible, as well as private events, birthday parties as well as a number of other types of events which is looking positive. We are getting a few winter enquiries which is unusual as we are very much a summer venue, we have also been getting a lot of enquiries for 2019 weddings too, which is looking great! All in all, we are looking positive for the rest of the season!

I hope you had a wonderful Christmas and a safe start to 2018. Happy New Year!





READY TO HOST YOUR NEXT EVENT



BIRTHDAYS, ENGAGEMENTS, CELEBRATIONS,
CORPORATE EVENTS AND WEDDINGS

www.nyc.org.au/functions
events@nyc.org.au / (08) 9386 5496

NEDLANDS

